

**Elastomer solutions for
maritime excellence**



<p>Description</p>	<p>Founded in Hamburg in 1892, WILLBRANDT Gummitechnik specialises in elastomer products and solutions. With 170 employees, they support shipbuilding projects worldwide, focusing on vibration and shock reduction. Known for innovation and reliability, their product range includes vibration and shock technology, expansion joints, and noise protection systems.</p> <p>WILLBRANDT has served the vibration and shock technology market for decades, offering customised technical solutions in accordance with shipbuilding guidelines. Their shock absorbers, such as rubber-metal dampers or wire rope dampers, are used globally in navy applications. WILLBRANDT's accredited expansion joints also reduce vibrations in civil and navy ships. By ensuring optimal performance and durability, WILLBRANDT helps clients achieve superior operational efficiency and safety, leveraging advanced technology and a profound market understanding to lead in high-quality, effective, and innovative elastomer solutions.</p>
<p>Type of company</p>	<ul style="list-style-type: none"> • Elastomer product manufacturer • Vibration and shock technology provider • Noise protection systems specialist • Leading in expansion joint solutions
<p>Target Industries</p>	<p>Focus industry for the UK market:</p> <ul style="list-style-type: none"> • Maritime industry, especially defence and shipbuilding • Products/parts can be deployed in: <ul style="list-style-type: none"> ○ Corvettes ○ Frigates ○ Submarines ○ Minehunters ○ Etc.
<p>Competitive Advantages</p>	<ul style="list-style-type: none"> + Swift technical conception and adaptation to suit clients' requirements + Advanced technical consultations + Small and agile company + Refined industry knowledge + Practical experience in shipbuilding since 1892 + Rubber expansion joints with numerous accreditations: DNV, LR, BV, RINA, CCS, KR, ABS, MER, MED, etc.
<p>Current Export Markets</p>	<p>Export markets currently make up 30% of the company's revenue and include:</p> <ul style="list-style-type: none"> • Spain



	<ul style="list-style-type: none">• France• Scandinavia• South Korea• China• Etc.
Ideal UK Partner	Due to their technical nature, the ideal partner will be able obtain a detailed understanding of WILLBRANDT's products, to help explain their areas of application. They should possess a well-established network in the maritime industry, particularly in defence and shipbuilding, while also demonstrating strong business acumen to pursue new opportunities.
Website	https://www.willbrandt.com/willbrandt/en/

For application or further details, please contact:

Name	George Farthing
Company	German-British Chamber of Industry & Commerce
Email	partner.search@ahk-london.co.uk