

*Harnessing the power
of magnetism*



<p>Description</p>	<p>Since its modest pioneering beginnings more than 90 years ago, the Magnetfabrik Bonn continues to develop and manufacture a large range of polymer-bonded permanent magnets. Offering some of the most innovative economic solutions to various industries, the company uses its production experience and know-how to offer its clients safe and customised solutions.</p> <p>With a focus on research and development, the company finds itself constantly in motion, learning not only from its clients' demands, but also from the newest research to help guide the development of products. The products are manufactured using tailor-made tools that are embedded in automated processes, whilst using only the highest quality of materials.</p> <p>The advanced use of automation means the company can deliver fast, safe, flexible and cost-effective production, making them a trusted partner for a range of industries.</p>
<p>Type of company</p>	<ul style="list-style-type: none"> • Conception, design and manufacture of polymer-bonded permanent magnets and magnetic systems. • Provision of technical support services for clients and partners
<p>Target Industries</p>	<ul style="list-style-type: none"> • Automotive • E-mobility • Mechanical engineering • Med-tech • Automation • Electronics • Signalling and telecommunications
<p>Competitive Advantages</p>	<ul style="list-style-type: none"> + Exceptional social competence <ul style="list-style-type: none"> → Manifests itself in excellent customer service and client relations + High level of expertise <ul style="list-style-type: none"> → R&D capabilities help the company development and maintain their high level of expertise → Aids the company to overcome clients' problems with practical solution + Innovative and flexible <ul style="list-style-type: none"> → Expertise helps with the design of innovative solutions → Flexibility means that solutions are customised according to a client's requirements + Continuous investment to strive for excellence and improvement

	<p>→ Investment helps to improve products and services, which in turn helps to enhance customer satisfaction and retention</p> <p>→ Investment helps to develop advanced environmental management systems to halve the carbon footprint over the next 12 years</p> <p>+ Reliability through certified quality</p> <p>→ IATF 16949:2016</p> <p>→ ISO 14001:2015</p>
Current Export Markets	<p>Export markets currently make up 19% of the company's revenue and include:</p> <ul style="list-style-type: none"> • China • Malaysia • Mexico • USA • Brazil
Ideal UK Partner	<p>The ideal partner will boast a high level of technical knowledge coupled with commercial awareness, which will help them identify potential customers on the UK market. Ideally, the agent will have established network, but also be willing to travel in order to grow their network and the corresponding sales opportunities.</p>
Website	<p>https://magnetfabrik.de/en</p>

For application or further details, please contact:

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