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Find out more about us at www.dzbank.com
At the time of writing, a new grand coalition government has just been agreed by Germany’s Christian Democrats, their Bavarian sister party and the Social Democrats. However, the final say on it rests with the members of the Social Democratic Party. Whether they will agree to form another coalition government with Angela Merkel is by no means certain.

Should the party members reject the proposals, we would be back to the drawing board and Germany would enter a further period without decisive leadership. The latter also appears to be lacking in the UK, and with two major European governments suffering from this condition, Brexit negotiations – at least in the short run – will not become easier.

Dr Ulrich Hoppe
Director General, German-British Chamber of Industry & Commerce

Brexit negotiations will not become easier

The front cover of this magazine shows the port of Dover and we sincerely hope that in a year’s time the picture will be the same and that we will not see a clogged-up port as a result of a no-deal outcome because political leaders were unable to negotiate constructively. Many on the British side had always hoped that Germany would “put in a word” for the UK so that she would get a more favourable deal than otherwise. Whether this hope is or was ever justified still remains to be seen.

Furthermore, many commentators view the agreed political agenda of the grand coalition as more of the same and lacking in radically new policies – neither on a domestic nor on a European or international level. Germany faces many challenges, ranging from demographics, immigration and education to digitalisation and it is important for her long-term success that these are properly addressed.

Assuming the agreed coalition is confirmed by March 2018, it is crucial that further measures are introduced to make Germany more competitive and fit for the future, so that she can also play a proper part in leading Europe in an ever-fragmenting world.
Enjoy challenge and change and do not be put off by angst

Patricia Godfrey is Chairperson of the German-British Chamber of Industry & Commerce and the first woman to hold the post. Patricia has been a partner with CMS Cameron McKenna Nabarro Olswang LLP since 1991. She studied law at the London School of Economics and has throughout her career maintained a close relationship with Germany having worked with a number of German clients. In our interview she talks about the key factors of success and why the Lehman crash was a pivotal moment in her career.

1 How did you decide to pursue the career that you are working in today?

The wide variety of career options a law degree offered (and a guiding steer from my father) led me to study law at LSE. This included some German law options which I was able to put to good use when I went on to qualify at Pritchard Englefield & Tobin, a niche firm with a fantastic German client base. I always thought I would move from private practice into industry, but every time I got restless a new challenge arose. Next year I will celebrate 30 years at CMS Nabarro Olswang LLP, so if the urge resurfaces, I need to get on with it!

2 What was a pivotal moment in your career?

The financial crisis of 2007/8. On the eve of the Lehman crash, I got a call from a very stressed US hedge fund client leading me to spend virtually every hour of that weekend boning up on the sector-specific issues, comforting myself that such a thing hadn’t happened before, so other advisors were in exactly the same boat. The client never materialised (to my relief it has to be said), but I went on to be retained by three key administrators of Lehman entities around the world, which kept me suitably challenged for many years to come.

3 If you had to give one piece of advice to someone just starting out, what would it be?

Find something that you have a passion for and work hard, relish challenge and be prepared to persevere even in the face of adversity. We all spend too much time at work to be miserable, so if you are really not enjoying what you do, be prepared to confront the problem and, if necessary, find a role and place that suits you. Apart from dragging yourself down, your negative persona is bound to have an effect on those around you.

4 What advantages does membership of the German-British Chamber of Industry & Commerce bring you?

A wide network of colleagues and contacts across a range of industries with a common interest in promoting German-British business interests. In addition, the wide offering to members in terms of support, events and guidance is invaluable, none of which would be possible without the excellent team at Buckingham Gate under the stellar stewardship of Ulrich! On a personal level I enjoy the collegiality of my fellow Council members as well as the privilege and challenge of chairing the Council.

5 What challenges do you anticipate for your industry in the coming years?

Continued disruption and change in a sector that some would say has got away with doing things in the same way for too many years. Technology and innovation are key to the future of the legal profession and must be fully embraced.

6 What are the trends for your field of industry?

As a restructuring lawyer, I see a growing number of businesses struggling. The demise of Carillion has sent shock waves through not just the construction and projects sector but the wider business community. This is an example of a sector where various parties are highly dependent on one another and one failure can have significant repercussions elsewhere.

7 What do you appreciate about the British and what could the British learn from the Germans?

Coming from Dublin, that’s a good one! I admire the British tolerance, their pragmatism and ability to innovate. I appreciate the German attention to detail and pursuit of long-term success over short-term gain.

8 What has been a key element of your success?

I like to think I have always worked hard and been nice to people. Being nice to people doesn’t always mean telling them what they want to hear but it’s important to deal with people at all levels with respect and honesty. Aside from that, I enjoy challenge and change whilst not being put off by a degree of angst.

Interview with Patricia Godfrey
Chairperson of the German-British Chamber of Industry & Commerce
Bernard Molloy appointed as new Chairman of Northern England Regional Committee

The German-British Chamber of Industry & Commerce is pleased to announce the appointment of Bernard Molloy as the new Chairman of the Northern England Regional Committee.

Bernard has been supporting the German-British Chamber of Industry & Commerce for many years and is a strong believer in strengthening relations between British businesses in northern England and German companies. He has been Global Industrial Logistics Director at Unipart Group since 2011 and brings extensive experience in all areas of business.

After training as a mechanical engineer he gathered a wealth of skills and experience in various positions: he was general manager with BT Rolatruc (now Toyota Industrial) and Managing Director at HOPPECKE Industrial Batteries. On the board of Liverpool SUPERPORT since 2012, he became its Chair in 2013. He is also a Fellow of the Chartered Institute of Logistics and Battery Relations between British businesses in northern England and German companies. He has been Global Industrial Logistics Director at Unipart & Commerce for many years and is a strong believer in strengthening relations between British businesses in northern England and German companies. He has been Global Industrial Logistics Director at Unipart Group since 2011 and brings extensive experience in all areas of business.

Advertise in INITIATIVE

Initiative magazine is the perfect vehicle to reach decision makers connected to the German-British Chamber both here in the UK and in Germany.

As well as reaching clients and partners of the Chamber, the magazine is read by key people in government departments, associations and other companies within the German-British business community.

Published three times a year with a targeted circulation of 1,500, you can be sure that your advert will be highly visible, as we restrict advertising space.

You can buy half, quarter and whole pages... or for maximum exposure, exclusive sponsorship of one issue (members only), which includes two one-page adverts and a one-page article plus a suitable ‘company picture’ (1/2 page) on the front cover.

To discuss your advertising needs in detail, please contact:

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Fax: +44 (0)20 7976 4101
Email: members@ahk-london.co.uk

For regional committees, email: members@ahk-london.co.uk
European College of Business and Management – Graduation 2017: Graduates Celebrate Success

On Friday, 10 November 2017, the European College of Business and Management (ECBM) held its annual graduation ceremony at the Honourable Artillery Company in Central London. The College celebrated the achievements of its graduates in the company of their families and friends, as well as College staff and distinguished guests from business and academia. A total of over 450 graduates and guests were present, a new attendance record for this event.

The welcoming address was delivered by Dr Ulrich Hoppe, Director General of the German-British Chamber of Industry & Commerce (and Chairman of the European College of Business and Management). The Vice-Chancellor of Liverpool John Moores University (LJMU), Professor Nigel Weatherill, also gave a keynote speech and congratulated MBA and Masters students on obtaining their degrees. The College is able to offer these career-enhancing qualifications thanks to its innovative and flexible way of delivering courses to working students, and because of its excellent links with university partners.

The University of South Wales was represented by Dr Francis Cowe, Director of Strategic Alliance and UK Partnerships. The ECBM works closely with the University of South Wales in order to enable European students to study for Business and Fashion Management & Communication degrees.

Mr Kai Metzner, Chief Executive of the Akademie für Mode & Design, also gave an important and well-received address. AMD and ECBM have worked very well together to provide opportunities in international education for young people seeking careers in Fashion and Journalism. Mr Oliver Schramm, Head of the Department for Economic Affairs at the German Embassy in London, praised the students for making the most of their opportunities and stated how important it was to maintain and develop links in European education at this time.
Students also graduated with the Kaufmann-/frau International Certificate: their particular course is an innovative programme for German apprentices, which enhances their studies in Germany through attendance in London. Graduates also gave inspiring speeches to the audience, and thanked the staff and fellow students for their support.

Since the foundation of the ECBM 29 years ago, over 15,000 students have been educated at the College, and last year’s ceremony was yet another celebration and reminder of the continued importance of an international business education. The UK and Germany continue to work together to seek out the best opportunities for businesses and professionals.

Amongst the graduates were:

**MBA – Master of Business and Management:**
- Brigitte Bender, Mounir El-akrouch, Mark-Brian Hargreaves, Joerg Herrmann, Enrico Luz Kallmeyer, Janina Lemme, Katharina Pluemer,
- Guenter Robens, Marcus Roters, Bart Simons, Leyla Spencer.

**MSc – Master in International Business and Management:**
- Christina Blomeier, Anne-Christin Fritzscbe, Franziska Gutmair, Maria Haesemeyer, Bettina Hartl, Jana Hauser, Monika Janas, Hanan Kondratjev, Christin Mertens, Patrick Reverchon, Kathrin Roettgen, Lukas Ruprecht, Jasmin Saenger, Fridtjof Storde, Tanja Unterrainer, Martin Werhahn, Leonie Woehrle.

**BA (Hons) Business Studies:**

**BA (Hons) Fashion Management and Communication:**
- Pia Ahlert, Hanna Amor, Ramona Atanda-Wulf,
MEMBERS' TRADE FAIRS IN GERMANY 2018

HANOVER, GERMANY

CeMAT
23 TO 27 APRIL 2018
CeMAT is the world’s leading trade fair for the intralogistics sector. It is a business platform for all business processes in the intralogistics sector and offers buyers and sellers an ideal platform for exchanges and business deals. CeMAT is the preferred place for speakers and thought leaders in this sector. For more information please visit: www.cemat.de

HANNOVER MESSE
23 TO 27 APRIL 2018
HANNOVER MESSE covers a wider range of themes and exhibits than any other event – Research and Technology, Industrial Automation, Motion and Drives, Industrial Supply, Digital Factory as well as Energy. For more information please visit: www.hannovermesse.de

CEBIT
11 TO 15 JUNE 2018
CEBIT is relaunching into a unique and dynamic digital event, which will include a trade show, presentations, a new-tech festival, concerts, conferences, knowledge transfer, networking and lead generation opportunities. For more information please visit: www.cebit.de

HAMBURG, GERMANY

SMM
4 TO 7 SEPTEMBER 2018
SMM is the world’s leading trade fair for the maritime industry. The trade fair offers a perfect stage for gathering insights, networking, cementing business deals and contributing to debates with the thought leaders in this sector. For more information please visit: www.smm-hamburg.com

WINDENERGY ON-AND OFFSHORE
25 TO 28 SEPTEMBER 2018
Comprising WindEnergy Hamburg, the world’s leading wind industry expo, and the WindEurope Conference, the Global Wind Summit 2018 will be the biggest and most international meeting point for business, networking and information for the whole of the wind industry – onshore and offshore. For more information please visit: www.windenergyhamburg.com/en/

THE TIRE COLOGNE
29 MAY TO 1 JUNE 2018
The biennial event moves to Cologne for the first time in 2018, when all the leading international manufacturers will exhibit the latest products and services from tires and wheels to workshop tools, tire recycling and disposal. For more information please visit: www.thetire-cologne.com

GAMESCOM
22 TO 25 AUGUST 2018
Following a record-breaking year in 2017, Gamescom, the world’s second-largest gaming event behind Asia Game Show, takes place again in Cologne. For more information please visit: www.gamescom-cologne.com

SPOGA + GAFA
2 TO 4 SEPTEMBER 2018
SPOGA+Gafa is the world’s leading garden trade fair, and spoga horse is the international equestrian sport fair. For more information please visit: www.spogagafa.com, www.spogahorse.com

DMEXCO
12 TO 13 SEPTEMBER 2018
Dmexco is the global meeting place for digital marketing professionals. For more information please visit: www.dmexco.com

KIND + JUGEND
20 TO 23 SEPTEMBER 2018
Kind + Jugend is the world’s leading trade fair for baby and toddler products. For more information please visit: www.kindundjugend.com

PHOTOKINA
26 TO 29 SEPTEMBER 2018
Photokina is the world’s leading photography, video and imaging exhibition. For more information please visit: www.photokina.com

INTERMOT
3 TO 7 OCTOBER 2018
Intermot, a leading motorcycle and scooter fair will again welcome over 220,000 visitors to Cologne. For more information please visit: www.intermot-cologne.com

ORGATEC
23 TO 27 OCTOBER 2018
The final major show of 2018 will be Orgatec, the leading international exhibition for office and workplace design. For more information please visit: www.orgatec.com
DON’T LET DATA SECURITY KEEP YOU UP AT NIGHT

We are all aware of the European General Data Protection Regulation (GDPR), which will come into force on 25 May 2018, but ‘data security’ isn’t a new term for TA Triumph-Adler.

Technology brings enormous benefits to today’s workplace. However, it can also bring risks, and sometimes these risks come from the unlikeliest of sources. Take the printer, for instance. Used every day, printers and multifunctional devices (MFDs) are often taken for granted. We use them to print, scan, copy and store a vast range of documents and information from our PCs and mobile devices and then forget about them. The key word is ‘store’ and the trouble is these devices aren’t quite so quick to forget about us because all these machines effectively have a substantial hard disk which, if unsecured, can pose a major data risk.

Anyone who has gone through the hair-pulling frustration of accidentally deleting something from their computer’s hard drive will probably know that with the help of the right expert, that data can be retrieved. The same is true for printers and MFDs. Once we understand that printers store data, the risks become obvious. A data leak could cause huge reputational and financial damage to a company as well as personal damage to individuals.

Print devices don’t have to be the weak link in your office and TA Triumph-Adler can securely provide the solutions.

IDENTIFICATION AND AUTHENTICATION
TA Triumph-Adler MFDs/printers can help an administrator manage authorisation as they can appropriately give a different level of authorisation to each person such as “general user” or “administrator”.

ID CARD AUTHENTICATION
Authentication with an ID card, such as an employee card, enables Department Management and User Management features.

COMMUNICATION CHANNEL PROTECTION
A variety of protocols are available, thereby effectively protecting data against alterations or leakage via the network.

Taking the above into consideration, when data is sent to a TA Triumph-Adler device it is encrypted during transmission and can only be printed once an authorised user logs into the system with ID Card or username and password.

TA Triumph-Adler has always been responsive to change and will continue to remain so. This allows us to maintain the highest levels of efficiency – both for our customers and in the way our company operates.

To keep you one step ahead of the regulations contact our Solutions Team at solutions@triumphadler.co.uk

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Pinsent Masons breaks into the Top 50 law firms in Germany

Pinsent Masons has been ranked among the top 50 law firms in Germany for the first time. It follows a period of significant investment and expansion for the firm during the five years Pinsent Masons has been operating in Germany. With offices in Munich and Düsseldorf it has been growing from a team of seven partners in 2012 to a team of around 150 people, including almost 50 partners. The effort certainly paid off, as Pinsent Masons, with its structured management approach, is rapidly approaching its goal of becoming a full-service firm.

The annual ranking, published by influential legal publisher JUVE, acknowledges Pinsent Masons’ success in establishing a hard-hitting German team specialising in interdisciplinary advice to the technology and energy sectors.

Ulrich Lohmann, German Litigation Partner at Pinsent Masons, is delighted about the announcement and believes that the success is particularly due to excellent team work and the continued commitment to meeting the needs of clients, who are praising the firm’s broad spectrum of advice.
**Dover – next time you come through, why not stop and explore it?**

Age people of our island already had trading relations along the coast and across the Channel.

Worth a visit are also the substantial remains of a Roman lighthouse at Dover Castle, one of three lighthouses built to help ships navigate the Channel and arrive safely into the harbour. You can also explore a Saxon church right next to it and, of course, the Medieval Keep, built by the Norman invaders after 1066. There are fascinating wartime tunnels to explore, where an amazing display illustrates the retreat to Dunkirk in May/June 1940 and the nine days of frantically rescuing 338,000 soldiers – using small boats to get them home.

The Western Heights on the opposite side of the river are some of the most impressive fortifications in Britain. The Drop Redoubt, a hidden world in itself, was carved out of the hilltop and built of bricks to withstand a possible invasion by Napoleon. During the summer months a group of volunteers opens the fort to the public on special occasions, and it is an absolutely spectacular sight.

You can also enjoy great walking tours in the White Cliffs Country Park, passing WWI deep shelters and a WWI sound mirror, which is open to the public at weekends during the summer months. Numerous micro pubs in Dover proudly serve typical real ale, and why not stop by the White Horse Inn to find out about their “writings on the wall”?

Dover – the only major harbour left in the South-East – is full of history and hidden gems.

Did you know, for instance, that its museum is exhibiting a 3,000-year-old boat? It was found under today’s town where it was preserved in the mud of the river Dour – proof that the Iron Age people of our island already had trading relations along the coast and across the Channel.

**Lufthansa is the only five-star airline in Europe**

As the first airline outside Asia, Lufthansa has received five-star certification from British aviation consulting specialist Skytrax. This puts Lufthansa in the select group of now ten airlines that have been given this coveted rating. The Skytrax jury has already been awarding five stars to Lufthansa First Class for years – now the entire airline has received the same certification.

“The award is a well-deserved recognition of our major efforts to make Lufthansa one of the world’s leading premium airlines again,” says Carsten Spohr, Chairman of the Board of Deutsche Lufthansa AG. “Everyone at Lufthansa can be proud of this certification, especially our colleagues in the cabins and cockpits and on the ground who fulfil our premium promise every day in their interactions with our passengers.”

The testers at Skytrax travel with the perspective of a passenger. For their ratings, they evaluate the service quality of the respective airline with comprehensive assessments on the ground and in the air in up to 800 categories. For Skytrax, the consistency with which Lufthansa has forged ahead with the modernisation of its product was a key consideration in the decision to award the fifth star. Lufthansa also scored points with the new Lufthansa app and a wide variety of digital services on the ground and on board.

In addition to its airline ratings, Skytrax also issues an annual ranking of the most popular airlines. At the 2017 World Airline Awards Lufthansa won the award for the best airline in Europe – and seventh worldwide.
German Career Fair is a big success

The annual German Career Fair aims to provide an ideal environment for pupils, students and graduates to find out more about the opportunities Germany offers to school leavers and university graduates and provides insight into the importance of language skills for today’s careers.

On 20 November 2017, around 600 visitors took the opportunity to meet representatives of German companies as well as British companies with important business links to German-speaking countries. Participating companies and organisations included: Allianz, American Express, BMW Group, Boston Consulting Group, Commerzbank AG, The European Commission Representation in the UK, the European College of Business and Management, Lidl, LSE German Society, Non-Stop Recruitment, Peirene Press, Robert Bosch and Siemens.

The partner organisations – the Goethe-Institut London, UK-German Connection and DAAD United Kingdom and Ireland – were also on hand to offer information and advice to visitors. The German Career Fair was organised in partnership with the Greater London German Network.

During the Fair, company representatives and visitors discussed – in most cases in German – the importance of German language skills as a valuable asset for companies. Pupils and students were able to test their language skills in specific job training sessions, offered by staff and students from the London School of Economics and Queen’s University Belfast. In addition, they had the opportunity to win fantastic prizes in a quiz about the German language, Germany and the represented companies.

Germany is Europe’s economic powerhouse and the United Kingdom’s most important goods trading partner, ahead of the United States. German companies account for over 500,000 jobs in Britain and require highly-qualified young professionals who are interested in pursuing a career in the UK, in Germany or elsewhere abroad. According to the Confederation of British Industry, 47% of British employers rate knowledge of German as useful for their business, and therefore students and graduates with German language skills are highly sought after.

The Fair was jointly organised by the German Embassy London and the German-British Chamber of Industry & Commerce in exclusive collaboration with the London School of Economics.

How to reduce translation costs by using SAP Translation

You might not be aware of it, but there is a thing called SAP Translation. It is niche, it requires real, specialist knowledge and it might be relevant to your company if:

- you use SAP software,
- you have developed customisations, add-ons or plug-ins that need to be localised for users working in international subsidiaries,
- you need your master data or your product translated into other languages.

Beyond linguistic mastery, SAP Translation requires a very specific set of skills: in-depth knowledge of ABAP, knowledge of SAP-System Translation transactions, knowledge of SAP products and knowledge of the “SAP Lingo” used in the relevant countries. Hence you will need SAP localisation experts to guide you and advise you on the best and most cost-effective strategy to follow and help you execute it.

Interlanguage Translation Ltd (an ASAP Globalizers Company) is the only SAP Language Services Partner certified by SAP to offer these services in the UK and Ireland.

So why is it so important to work with experts?
It is essential mainly because you need SAP technical consultancy coupled with language expertise, especially when you work within your SAP system with very high translation volumes, multiple releases, multiple target languages and parallel developments. Our consultancy services help you scope the project and define and set up the translation environment in a very efficient and transparent way so that you know your costs from the very beginning. Our linguists are experts in the use of SAP translation transactions, understand their logic and abide by strict QA requirements. If necessary, they can even test your final product.

Rest assured that we will always advise you on what is best in your specific circumstances because we strive to help you spend as wisely and efficiently as possible.

ILT, your SAP Language Services Partner in the UK and Ireland.
CHRISTMAS RECEPTION

It was looking a lot like Christmas on 7 December 2017 when we opened our doors for the Members’ Christmas Reception. The event was well attended by over 120 members and their guests, who enjoyed traditional Glühwein and festive treats. The Ambassador of the Embassy of the Federal Republic of Germany, Dr Peter Ammon, welcomed our guests with a brief speech, and afterwards everybody was invited to join in with singing carols. The event was kindly supported by Commerzbank.

Dr Peter Ammon, German Ambassador to the Court of St. James’s, addresses the guests

Mr Til Schlummer, Commerzbank AG, welcomes the guests

Ms Claudia Wanner, Die Welt, in conversation with Ms Sabine von Reth, Bavarian Beerhouse

Members and guests are enjoying the speeches at the Christmas Reception

Members and guests are singing Christmas carols together

Ms Barbara Höfling and members of the German Choir London are singing Christmas carols

Dr Franziska Sohn, University of Greenwich, with Mr Matthew Hill, Hill Networks, and Ms Susanne Schuler, CEDR

Dr Ulrich Hoppe, German-British Chamber of Industry & Commerce, congratulates the winner of our competition, Mr Mark King, Chairman of the British Guild of Tourist Guides

Ms Kerstin Zeitel, Handelsblatt, with Ms Claudia Wanner, Die Welt, and Ms Aurelie Delannoy, Mineral Products Association
NEW YEAR’S RECEPTION 2018

The German-British business community welcomed the New Year in style at our Members’ New Year’s reception on 4 January 2018. Over 100 members followed our invitation and joined us at the German-British Chamber of Industry & Commerce for Sekt and canapés. The Deputy Head of Mission of the Embassy of the Federal Republic of Germany, Tania Freiin von Uslar-Gleichen, addressed the guests with a brief speech, reinforcing the message that the Embassy and the German-British Chamber of Industry & Commerce will play their part in ensuring that business relations between Germany and the UK continue to prosper, even in challenging times.
EVENTS DIARY

MIDLANDS AUTUMN RECEPTION 2017

Autumn was in the air when the German-British Chamber of Industry & Commerce, together with the Midlands Committee, welcomed some 20 guests to the Midlands Reception in Birmingham on 11 October 2017. The event took place at the swanky Bar Opus at One Snowhill, which was the perfect platform to catch up with contacts in the region.

Ms Carina Leonhardt, DZ Bank AG, London Branch, Mr Nigel Wood, The Wilkes Partnership LLP, Mr Andy Argyle, KPMG, Mr Volker Heinemann, Heinemann & Co, and Ms Abi Evans, The Wilkes Partnership LLP

MIDLANDS CHRISTMAS RECEPTION 2017

The annual opening of Birmingham’s Frankfurt Christmas Market took place on 16 November 2017. After being treated to Glühwein, Stollen and Christmas biscuits at The Council House, the German-British Chamber’s Midlands Committee and other members had the opportunity to have a stroll around the famous Christmas Market.

The German-British Chamber’s Midlands Committee and members are enjoying the Birmingham Christmas Market

SCOTLAND AUTUMN RECEPTION 2017

The Scotland Committee of the German-British Chamber of Industry & Commerce welcomed the autumn season by hosting a drinks reception at WEST Brewery Bar & Restaurant in Glasgow on 22 November 2017. The event was attended by some 30 participants, who took the opportunity to catch up with contacts in the region while enjoying German hospitality.

EVENTS CALENDAR

TUESDAY, 27 MARCH 2018
MEMBERS’ SPRING RECEPTION “THE GATEWAY TO BUSINESS”
Venue: Tower Bridge Walkway, Tower Bridge Road, London SE1 2UF
Time: 6.30pm to 9.30pm
Cost: Complimentary

TUESDAY, 24 APRIL 2018
SCOTLAND SPRING RECEPTION IN EDINBURGH
Guest of Honour and Speaker: Rt Hon Angus Robertson, Former Leader of the SNP in the House of Commons
Venue: tbc
Time: 6pm to 9pm
Cost: Complimentary

FRIDAY, 27 APRIL 2018
BIRMINGHAM BUSINESS LUNCHEON
Speaker: Dr Steffen Hoffmann, President of Bosch UK
Venue: Opus Restaurant, 54 Cornwall Street, Birmingham B3 2DE
Time: 12pm to 2pm
Cost: Members and their guests: £37.50 (incl. VAT)
Company Table: £350 (incl. VAT)
Non-members: £42.50 (incl. VAT)
Company Table: £400 (incl. VAT)

WEDNESDAY, 2 MAY 2018
PANEL DISCUSSION “ACCESS TO TALENT POST BREXIT”
Venue: Commerzbank AG, London Branch, 30 Gresham St, London EC2V 7PG
Time: 5pm to 7pm
Cost: Complimentary

WEDNESDAY, 6 JUNE 2018
ANNUAL DINNER
Guest of Honour and Speaker: Paul Drechsler CBE, President of the Confederation of British Industry (CBI)
Venue: St Pancras Renaissance Hotel, Euston Road, London NW1 2AR
Time: 7.30pm to 10.30pm
Cost: £140 per person for members of the Chamber
£165 for non-members
£1,250 company table (10 people) for members of the Chamber
£1,500 for non-members
All prices include VAT.
Dress code: Black tie

Please see our webpage for updates and to register for events:
www.germanbritishchamber.co.uk

Mr Stephen Penman and Ms Jana Six, both Berlitz, with Professor David Hoey, BTO Solicitors LLP
are seeking business-to-business partners and representatives in the UK for sophisticated brand-name products, attention-in the area of promotional presentations for over Germany, Europe and Asia, Kling is leader with branch offices and production sites all over the world. We supply ready-to-fit precision components of the very highest quality.

For the expansion of our sales and export activities we are looking for a sales representative in the United Kingdom.

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For the expansion of our sales and export activities we are looking for a sales representative in the United Kingdom.

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The Tuchfabrik Mehler is the oldest cloth mill in Germany, standing for high quality and unique textiles. Since its foundation in 1644, the company has always been a family business. We are one of the last mills in Europe with a fully integrated manufacturing process – spinning, weaving, dyeing and finishing. This allows us to be very fast and flexible on production schedules. We offer a wide product range of carded or worsted yarn. A huge variety is held as NOS articles – fast and flexible on production schedules. We offer a wide product range of carded or worsted yarn. A huge variety is held as NOS articles – we have about 80% of our yearly production on stock and, as a result, most of the received orders can be shipped the same day.

Our products are used for clothing, uniforms, corporate wear or special products, such as interior or technical fabrics.

For further information, please contact: Mr Alexis Ried, Gebrüder Mehler GmbH, Bahnhofstraße 47, 95643 Tirschenreuth, Germany T: +49 9631 702243 E: alexis.ried@mehler-tuchfabrik.de W: www.mehler-tuchfabrik.de

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